

City of Bartow  
 Bid Tabulation  
Ferric Sulfate  
 March 9, 2017

WD-2017-05	Brenntag Mid-South <u>Orlando, FL</u>	Chemtrade Chemicals <u>Parisspany, NJ</u>	Kemira <u>Lawrence, KS</u>	Thatcher Chemical of Florida, Inc. <u>Deland, FL</u>
Annual Requirements for Ferric Sulfate as specified				
FOB Bartow, Florida				
Total net Price per lb:	NO BID	*\$ 0.1867/liquid lb.	\$ 0.057/lb solution	\$ 0.058/lb "as is" basis **
Manufacturer		Chemtrade Chemicals	Kemira	Thatcher Chemical Of Florida, Inc.
Delivery		3 – 4 days ARO	2 days Full TT	1-2 days ARO
Terms		Net 30	Net 30	Net 30
Prices Firm		Yes	Yes	Yes
Percentage of escalation anticipated		N/A	None	None
Exceptions to Bid		None	None	None

\*Chemtrade Chemicals – For conversion purpose only, price equates to \$373.46/Liquid Ton. Product being bid on is Chemtrade Chemicals Liquid Ferric Sulfate 50%.

\*\*Thatcher Chemical – Minimum Order Quantity:  
 Full truckload (45,000 lbs.)

Contract Period: 1 Year  
 April 13, 2017 – April 12, 2018