

Normal Business Hours Hourly Rates	Citrus Air	Johnson Controls	Gibson A/C & Refrigeration	Kenyon & Partner, Inc.	Air Mechanical & Service Corp.	Caudill's Heating & A/C LLC	Payne Air Conditioning	Climate Control Mechanical
Conventional AC Tech 20 Ton & Under	\$72.00	\$79.00	\$75.00	\$69.00	\$78.00	\$85.00	\$80.00	\$87.00
Conventional AC Tech Over 20 Ton	\$72.00	\$79.00	\$82.50	\$69.00	\$78.00	\$85.00	\$80.00	\$90.00
Chiller Tech	\$72.00	\$89.00	\$90.00	\$85.00	\$90.00	\$85.00	\$80.00	\$105.00
Apprentice/Labor	\$50.00	\$69.00	\$40.00	\$60.00	\$78.00	\$85.00	\$80.00	\$50.00
Emergency/After Hours Hourly Rates	Citrus Air	Johnson Controls	Gibson A/C & Refrigeration	Kenyon & Partner, Inc.	Air Mechanical & Service Corp.	Caudill's Heating & A/C LLC	Payne Air Conditioning	Climate Control Mechanical
Conventional AC Tech 20 Ton & Under	\$72.00	\$99.00	\$105.00	\$100.00	\$115.00	\$170.00	\$114.00	\$125.00
Conventional AC Tech Over 20 Ton	\$72.00	\$99.00	\$105.00	\$100.00	\$115.00	\$170.00	\$114.00	\$132.00
Chiller Tech	\$72.00	\$119.00	\$120.00	\$120.00	\$125.00	\$170.00	\$114.00	\$155.00
Apprentice/Labor	\$50.00	\$89.00	\$60.00	\$90.00	\$115.00	\$170.00	\$114.00	\$82.00
Subcontractor Services Compensation Percentages	Citrus Air	Johnson Controls	Gibson A/C & Refrigeration	Kenyon & Partner, Inc.	Air Mechanical & Service Corp.	Caudill's Heating & A/C LLC	Payne Air Conditioning	Climate Control Mechanical
Dollar Amount	Mark up for Subcontractor Work							
0-\$5000	15%	15%	20%	15%	10%	10%	10%	20%
\$5,001-\$10,000	10%	15%	15%	10%	10%	10%	10%	15%
\$10,001-	10%	15%	15%	8%	10%	7%	10%	15%
Materials and Supplies	Citrus Air	Johnson Controls	Gibson A/C & Refrigeration	Kenyon & Partner, Inc.	Air Mechanical & Service Corp.	Caudill's Heating & A/C LLC	Payne Air Conditioning	Climate Control Mechanical
Materials & Supplies cost mark-up Percent (%) over cost	20%	15%	20%	20%	20%	10%	20%	20%
Quarterly Operational and Annual Comprehensive Preventative Maint.	Citrus Air	Johnson Controls	Gibson A/C & Refrigeration	Kenyon & Partner, Inc.	Air Mechanical & Service Corp.	Caudill's Heating & A/C LLC	Payne Air Conditioning	Climate Control Mechanical
Monthly	\$2,350.00	\$2,588.00	\$3,033.33	\$3,291.00	\$4,135.00	\$5,687.83	\$6,258.00	\$6,832.00
Annual	\$28,200.00	\$31,056.00	\$36,400.00	\$39,492.00	\$49,620.00	\$68,254.00	\$75,096.00	\$81,984.00
Yearly Escalator	Citrus Air	Johnson Controls	Gibson A/C & Refrigeration	Kenyon & Partner, Inc.	Air Mechanical & Service Corp.	Caudill's Heating & A/C LLC	Payne Air Conditioning	Climate Control Mechanical
The escalator will be negotiable as part of the renewal process but will not exceed	3%	2.50%	10%	2%	3%	10%	3%	3%