

City of Bartow
 Bid Tabulation
Ferric Sulfate
 March 30, 2016

WD-2016-05	Chemtrade Chemicals <u>Parisppany, NJ</u>	Kemira <u>Lawrence, KS</u>	Thatcher Chemical <u>Salt Lake City, UT</u>
Annual Requirements for Ferric Sulfate as specified			
FOB Bartow, Florida			
Total net Price per lb:	*\$ 0.1867/liquid lb.	\$ 0.059/lb solution	\$ 0.610/lb "as is" basis **
Manufacturer	Chemtrade Chemicals	Kemira	Thatcher Chemical
Delivery	3 – 4 days ARO	2 days Full TT	1-2 days ARO
Terms	Net 30	Net 30	Net 30
Prices Firm	Yes	Yes	Yes
Percentage of escalation anticipated	N/A	None	None
Exceptions to Bid	None	None	None

*Chemtrade Chemicals – For conversion purpose only, price equates to \$373.46/Liquid Ton. Product being bid on is Chemtrade Chemicals Liquid Ferric Sulfate 50%.

**Thatcher Chemical – Minimum Order Quantity:
 Full truckload (45,000 lbs.)