

City of Bartow
Bid Tabulation
Carbon Dioxide
March 30, 2016

WD-2016-01

Air Liquide
Baton Rouge, LA

Praxair
Burr Ridge, IL

Annual Requirements for
Carbon Dioxide as specified.

FOB Bartow, Florida

Total Net Price per ton

\$ 220.00

NO BID

Manufacturer

Air Liquide
Industrial U.S. LP

Delivery

Air Liquide
Industrial U.S. LP

Terms

Net 30

Prices Firm

Yes

Percentage of escalation anticipated

None

Exceptions to bid

See Cover Letter



City of Bartow Purchasing Department
505 North Mill Avenue
Bartow, Florida 33830

Re: WD-2016-01 Annual Bid Package

Air Liquide Industrial U.S. LP is responsible for providing bulk gases and related services to a diverse background of customers in the United States including but not limited to the automotive, chemical, food, pharmaceutical, and metals industries. In the State of Florida, Air Liquide has been providing services to state municipalities and privately owned businesses for over 30 years.

Along with the WD-2016-01 Annual Bid Package, enclosed you will find the completed Bid Response Form, a Memorandum of Insurance and the Carbon Dioxide Safety Data Sheet.

We appreciate the opportunity to partake in the aforementioned bid and look forward to continuing to do business with the City of Bartow.

Sincerely,
Air Liquide Industrial U.S. LP

A handwritten signature in black ink that reads 'Abigail Greenbaum'.

Abigail Greenbaum
Sales Development, Southeast Region

***Submission Subject to Future Negotiations:** Air Liquide's bid is expressly subject to the following condition: This is a bid of commercial terms only. Air Liquide does not agree to buyer's proposed contract terms and conditions. If Air Liquide is the successful bidder, Air Liquide will attempt, within 30 days thereafter, to negotiate mutually acceptable contract terms and conditions with buyer. If those negotiations are successful, then Air Liquide and buyer will sign a contract containing the agreed-to terms and conditions. If the negotiations are not successful, Air Liquide and buyer will not be obligated to deal with each other with respect to the subject matter of this bid request.